

8(a)/SDVOSB

# **Background**

DJS Consulting Group provides superior contract, acquisition, IT, administrative and facilities management support through the highest quality services, talented staff, and impactful client relationships.

DJS Consulting Group began with two Air Force Contract Specialist veterans and a single vision: to create a better government contracting space with high standards of service delivery and clear communication. Founders Douglas Janney and Joseph Sawyer began DJS Consulting in 2013, putting to work decades of experience gained abroad and at home. They've since established themselves as the go-to authorities in acquisition and contract management.

# **Core Capabilities**

### **PROGRAM MANAGEMENT**

- Business Strategy Consulting & Advisory
- Earned Value Management
- Business/Agency Capability Assessment
- Business Process Innovation & Redesign

### **ADMINISTRATIVE SUPPORT**

- Grants & Procurement
- Financial & Travel
- Technical Writing
- Equal Employment Opportunity/Title VI

#### **ASSISTANCE & ADVISORY SUPPORT**

- Compliance Support
- Project Management Office (PMO)
- Professional Development & Training
- Financial Analysis

### **FACILITIES MANAGEMENT**

- Facilities, Safety, and Building Maintenance
- Space Planning and Design Services
- Operations

## **ACQUISITION SUPPORT**

- Cost Analysis
- Contract Closeout
- Solicitation Development & Source Selection
- Requirement Development Assistance

#### IT & TECHNOLOGY SUPPORT

- Technology Capability Assessment & KPIs
- Application Development and Implementation
- Systems Management
- Operations & Maintenance (O&M)

## **NAICS Codes**

Administrative Management & General Management Consulting Services

Other Computer Related Services

Human Resources Consulting Services

All Other Professional, Scientific, and Technical Services

561210 Facilities Support Services

541410 Interior Design Services

Other Management Consulting Services

All Other Business Support
Services

Office Administrative Services

Other Accounting Services

## **COMPANY INFORMATION**

DJS Consulting Group (703) 447 - 1439 www.djs-cg.com

#### Office:

950 N. Washington St Alexandria, VA 22314

CEO Doug Janney
COO Joseph Sawyer
CGO Dustin McKrow

## Email:

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CAGE 6WDZ2
UEI# M9ZKYLPKGC49

### Socio-Economic Business Classifications

- SBA Certified 8(a)
   Program Participant
- Service-Disabled Veteran Owned Small Business
- Minority-Owned Small Business







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## Where Opportunities, Excellence, and Business Solutions Meet

DJS Consulting Group provides the best program support to every client, every time. Our staff are highly trained, our leadership is hands-on, and our values are reflected in all we do. Our superior services are guaranteed to resolve your challenges and improve your operational efficiency.

# **DJS Advantage**

- Dedicated Acquisition Liaison Team: A multi-functional team of experts designed to seamlessly manage your project lifecycle and effectively deliver on all client needs.
- Award-Winning Performance: Recognized by DHS OSDBU with the Small Business Award FY 2020 for exemplary performance and innovation.
- Team of Contract Veteran's: Over 50+ combined years in government contracting, program management, and contract management. Former Air Force Contracting Officer experience with 20+ years combined experience.

## **Contract Vehicles**



**MULTIPLE AWARD SCHEDULES** 

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**DON - FINANCIAL OPERATIONS &** TRANSFORMATIVE SERVICES



IT ENTERPRISE **HELPDESK** 

# **Key Clients**



DEPARTMENT OF **HOMELAND SECURITY** 



**DEPARTMENT OF TRANSPORTATION** 



**DEPARTMENT OF DEFENSE** 



**DEPARTMENT OF** JUSTICE (FBI)



**DRUG ENFORCEMENT ADMINISTRATION** 



**DEPARTMENT OF** INTERIOR



**UNITED STATES COAST GUARD** 



**DEPARTMENT OF AGRICULTURE** 



**DEFENSE SECURITY** COOPERATION AGENCY